

Chapter one How to win a soul

Win your own soul first

Every person alive has asked these 3 questions sometime in their life.. Where did I come from, why am I here and where am I going? Listen in to this event and you will get answers to all three questions.

One morning last fall, 2010, during our daily prayer time I met a group of men and women holding hands in a circle down on Sylvan Beach. They were splashing water in each others faces and bobbing up and down like corks in the water. I asked them if they were going to have a water baptism service and if so could we join them and could they use my services to baptize them. The leader of the group was a Marine who had recently come home to Houston. One of the group was a sheriff's deputy and one was a deputy in training. The rest were men, women, and children a total of about 7. The Marine answered no we are doing Yoga. "Oh OK thank you" I said and walked back to our van . A few minutes later the Marine was tapping on my window. He said could you (you) explain (explain) baptize for me he asked in broken English. I briefly told him what baptism meant and he said how much do you scharga to baptize ? (charge) in English). I said I do not charge anything to baptize people. He said good can I get my boys baptized next Friday ri (right) here? I said yes you can.

Friday he showed up with his 2 boys, an interpreter and several others. I sat them down on the concrete bench at the edge of the water. I told them this simple story.



These folks are getting instructions before I baptize them in the ocean near Galveston Texas. They learned where they came from, why they are here and where they are going.

About 8000 years ago God made a man and woman and put them in a garden. They were to be the beginning of our human race. He gave them a spirit just like his and a body for that spirit to live in. He talked to them face to face and told them his plan for their lives and that he wanted to be their friend, and God forever. He gave them some simple instructions on

what to do and what NOT to do. Guess what? They did not do as he wanted and that is

called sin. They felt terrible and tried to hide from God. Now they could not be with God forever. Some years later God had a plan for them to have a 2nd chance. He told them to sacrifice animals and the blood of the animals would cover up their sins. Then he would take them back as his children and they could live with him forever even if they died. Well that plan was a flop. The people rebelled and God got mad and flooded the earth. Every one drowned except one family that loved him. They built a big boat and took their family and animals on it . After the flood guess what ? You are right those folks sinned like crazy. God sent people to talk to them and warn them about their sin. The people would not listen they killed many of the guys that God sent to talk to them. God said what they need is for me to go and talk to them but I am a spirit and they would not listen to me either. So God said I will make a person just like them but he will be just like me too. So God found a young girl and told her I am going to make you have a baby that will be your son and my son too. He will save the world from their sins. His name will be Jesus Christ and Emanuel which means God with us.

So every year at Christmas time we celebrate Jesus Christ being born in Bethlehem a city in Israel 2000 years ago. Jesus walked the earth and showed people what God was like by his words and examples. Men wrote about him and this is where we get our Bible. Now comes the sad part. Men still did not listen to Jesus so he told them that he was going to be a sacrifice for their sins and be killed and his blood would take away their sins. Jesus told people before he died that I am the way to heaven and eternal life. If you believe me you will never die. He also told them of they could have a happy life here on earth by doing what he told them while he was here on earth.

I told the Yoga folks now, baptism is when a person has accepted Jesus Christ as their savior and they want to show every one that they are going to live a Christian life. It is like drowning in the water and then coming back to life as a new person. Several of those folks accepted Christ that day and were baptized. Others rejected.

Now that is how a person gets saved. The very first soul you win could be yours. You just have to say out loud in your own words Jesus I accept you right now as my savior forgive me of my sins. You can add any other words to make it personal. Now just relax and watch Jesus come into your life.

Where did I come from .? [Genesis 1:27 KJV](#)

So God created man in his own image, in the image of God created he him; male and female created he them.

So why am I here? Because God made you for his pleasure [Revelation 4:11 KJV](#)
Thou art worthy, O Lord, to receive glory and honour and power: for thou hast created all things, and for thy pleasure they are and were created .

Where am I going? That is up to you. Either Heaven or hell. [Hebrews 9:27 KJV](#)
And as it is appointed unto men once to die , but after this the judgment:

How to win other souls

Why should I win souls? #1. Because it is Gods plan for us to be the method of getting his message to all man kind. He could have used angels or loud booming voices from heaven but he chose us to do the job. There are many scriptures in the Old and New testament that give reasons why, but for now just trust me this is Gods idea and I don't question him.

When a person takes flying lessons the student gets to actually fly an airplane the first lesson. They start out with 1/2 hour of classroom time where you are given a book and told to read the first chapter. The first written lesson gets the student familiar with the airplane and how to use a check list. Next they go to the airplane hangar or tie down to use the check list. The student takes the left seat and up they go flying. WOW ! During the next 40 minimum hours of required instructions the pilot learns to fly alone. After getting a private pilots license they can go on and get specialized training and get a multi engine license like I have. With more study and training a pilot can go and become a commercial pilot or fighter pilot.

Likewise I am going to start out this book by teaching you how to win souls in the first chapter. It is as easy as 1, 2 , 3. After I get you off the ground and flying I will show you 58 years of real live wild west style soul winning.

You are thinking WOW! I thought you had to be a Bible scholar and have the speaking skills of a politician to win someone to Christ. The fact is that being a soul winner is as simple as being a witness to a traffic accident. It is not a special calling or ministry. After you read this first chapter you can close this book and win the next person that you meet.. would venture to say that even a sinner could be a soul winner but most likely they would not want to be. In the Bible, God used a donkey for his purpose to lead a man (numbers 22:28 - 31).. Of course a Champion soul winner is a person that is a Christian, loves Jesus and wants to obey his last words and instructions where he said .Mark 16:15 KJV And he said unto them, Go ye into all the world, and preach the gospel to every creature. Personally the more I pray

the closer I get to God and the better soul winner I have become. Here are the ABCs of soul winning.

1 Contact sinners socially and build bridges not barriers

This is the easy part of soul winning. Just go about your daily life. Do your work, school, play, hobbies and church.. If you are a seasoned Christian being led by God's Holy spirit makes it much easier and much more productive..When you meet someone that you feel prompted to witness to start a friendly discussion not an argument. I try to be soul conscious. In my mind I am felling compassion for them like Jesus did. I think to my self is this person saved and if not what can I do to help them get saved?. I tell my self I don't want them to go to hell..Some times the person is already saved and needs prayer. If so we pray for them..Don't rush up and cram the gospel in their face but don't be afraid to give it to them. Some well meaning preachers will say “be careful we don't want to offend them or chase them away”. I say where are we going to chase them to hell number 2? They are already headed for hell #1 and what do I have to lose?.

2. Bring Jesus into the conversation

As soon as you feel prompted, bring the discussion to a spiritual realm..Later on in this book you will read actual conversations and examples that my wife and I have used for nearly 40 years. Jane and I have prayed for people in places like on airplanes, stores, work, on the beach , on a fishing pier, at the scene of a car crash, churches, on church buses, at the car race tracks and on and on.



In this photo I am praying with a boat racer at Phoenix Firebird lake. In the book you

will read a testimony of how I won a man to Christ an hour after this photo was taken. A few races later the man was killed while racing in California.

For example in the photo above I was at Firebird Lake in Phoenix Arizona at the International Hot Boat races. I would pray for every boat driver as they launched their boats on the boat ramp. I would only have a few minutes to get straight to the point with the question about their spiritual condition. I would ask them a question you know that this boat racing is very dangerous and boat racers are killed at every event. I would ask them what would they do if they did not make it to the end of the ¼ mile race course and the boat crashed. According to their answer I would bring them to the confession of either they were saved, not saved , didn't know or didn't care. I would then apply the appropriate prayer. Either for salvation, protection or understanding. Later in this book I will tell you the full story of a boat racer that was saved at this very boat ramp and was killed one year later in a California boat race.

This is where you have to start stepping out in faith. For example if they like sports you might tell them that the number of years a professional athlete can play sports is limited.. Ask them "What can athletes do after they are not able to be an athlete? Then you could say well every one faces that decision some time but what is more important is what happens after they die? Now you become the witness that Jesus has called you to be. There is no set mechanics of it but but there is only one message. There is only one way and that is Jesus. A person only needs to believe in Jesus Christ and confess him with their mouth Romans 10 : 9 & 10..

3. Seal the deal

Only 15% of Churches have an altar call and of those that do only 5% have altar calls at every service.. Consider if you had a used car lot. Your sales man shows the car, takes the customer for a test ride and sits them down in his office. The guy loves the car, they go over the financial arrangements and the customer agrees on everything. The salesman stands up, shakes the customer's hand and gives him his card and opens the door for him to leave. That salesman would be fired the first day on the job..That is the same way most churches operate. They sing beautiful songs, preach convicting inspiring sermons, and leave the parishioner burning in hell or in a daze..That car salesman needs to get the customer to make a commitment and sign on the dotted line..Soul winners need to finish the deal and get the sinner to make a commitment.. You need to ask them now what do you want to do with Jesus I have told you about ? Or ask them if they want to go to heaven or

hell when they die. Let them know that they are not joining a church or donating any money or agreeing to any thing else. They are making a confession to God that will change their life and prepare them for life everlasting. [John 11:25 KJV](#) "Jesus said unto her, I am the resurrection, and the life: he that believeth in me, though he were dead, yet shall he live". I tell them that they are going to have to do the praying which is talking to God. There is no set pattern that has to be followed. They just simply have to openly say that they believe what you told them about Jesus Christ and how he can forgive their sins. [Romans 3:23 KJV](#) "For all have sinned, and come short of the glory of God." I some times tell them that Jesus is the chief Shepherd and thy can be one of his little sheep. I sometimes ask them to repeat a prayer to God something like this. Dear God you said if I believe in you and say that freely I can be saved from hell. "Your word says" quote them Romans 10 ; 9 & 10.. Dear God I want a new life and I accept you right now as my savior. In Jesus name amen. Most of the time they cry and will love you forever. Sometimes they don't show any emotions except smile but they always say thank you..WOW you did !!!

Later on in this book I'll tell you many different ways I have won people and how the transaction went. I will also tell you how to do an altar call in church. In 1980 God sent us to the biggest Assembly of God church in America Phoenix 1st Assembly. I was the first bus mechanic under Pastor Tommy Barnett. We were there 27 years.

In 2007 God sent us to Lakewood church in Houston Texas. I told the Men's ministry leader there, Jim Lewis I would help him in the Wednesday evening meeting doing what ever he needed done..He said OK you can close in Prayer. They had done only 3 altar calls in the 3 previous years that I had attended. My closing prayer was a short sermon and testimony and an altar call. After doing this a few times Jim said this is your job now and it was my job from then on. At the end of the meeting the speaker would call me up from the rear of the room to do my job..WOW that was great. Pastor Joel Osteen was drawing in crowds of 44,000 per week and 15,000 of them were men and prospects for the men's ministry..

There are many ways to win souls other than face to face one on one. Souls can be won by inviting people to church , bringing them to church speaking to a group and so on.

Now lets get down to some Wild West Soul winning.

